



Altus Page Kirkland

Global Procurement

Street Smart. *World Wise.*



Altus Page Kirkland was established in Australia in 1980. In 2009, our global footprint was further expanded by becoming part of Altus Group, a publicly listed company on the Toronto Stock Exchange. Altus Group is the leading worldwide provider of independent professional construction and real estate services.

With a staff of more than 1,500 Altus Group has a network of over 50 offices in 11

countries, including Canada, United Kingdom, Australia, Asia, USA and the Middle East.

With local insight, Altus Page Kirkland is globally equipped to drive client projects forward by providing Cost Management / Quantity Surveying, Project Management, Asset Management, Global Procurement, Development Management and Realty Tax Consulting.

Altus Page Kirkland Global Procurement is an experienced and proven effective one-stop sourcing and procurement management service. We deliver cost benefits and consistent quality and execution, whilst maximising speed to market. We work on behalf of our clients and manage their requirements with transparency and professionalism.





Benefit from our Global Procurement Expertise

Altus Page Kirkland fully understands this highly specialised area and we are able to act on behalf of our clients to offer tailor-made procurement strategies and solutions which give them a proven competitive advantage.

As an independent one-stop business, our procedures and processes enable us to manage any scale of project. Our clients include leading international brands in hotels and resorts, leisure and recreation, health care, retail, banking and the commercial fit out sectors. Our fully transparent service includes tender management and reporting, manufacturer and supplier management, quality control, logistics, and administration and client communication.

We can source, deliver and manage products that include:

- › Retail fixtures and fittings including lighting and flooring
- › Retail bank fixtures and fittings
- › FF&E for office fit outs
- › Hotel and hotel room FF&E, OS&E
- › Consumer point of sale items such as promotional and display stands
- › Visual merchandising equipment such as light boxes and promotional signage
- › Retail accessories such as shopping baskets, hangers, display props and mannequins

When?

With our experience and efficient processes, we provide our clients with tailor-made procurement solutions to give them quality products on-time and on-budget.

Our experience in sourcing quality global manufacturers and managing production, particularly across Asia, results in tremendous cost saving programs and processes, efficiencies as well as maximising speed to market for our clients. They are also assured that the high quality and consistent execution of their procurement items reflects their brand image.



Altus Page Kirkland's capability across multiple sectors and markets



The benefits we offer include:

- › Experience across multiple sectors and countries
- › Effective Procurement strategies and solutions
- › Cost savings, CAPEX and cash flow and speed to market benefits
- › We manage the process for and on behalf of our clients
- › Knowledge of quality manufacturers across Asia
- › Proven procedures and processes in place
- › Consistency of execution to ensure brand integrity and quality of product
- › Dedicated and experienced resources

Global Procurement Services:

Tender Management and Reporting

- › RFP Preparation & Competitive Tendering
- › Administration & CA/NDA Implementation
- › Manufacturer Identification, Review & Liaison
- › Cost Analysis & Reporting
- › Recommendations & Value Engineering

Manufacturer/Supplier Management

- › Program Defining & Implementation
- › Capacity Planning & Production Management
- › Design Rationalisation & Value Engineering
- › Drawings & Installation Manuals
- › Inventory Management & Reporting
- › Risk Management & Corrective Action Planning
- › Packaging & Labelling Standardisation
- › Ex-factory Planning
- › Invoice Certification & Payments Administration
- › Relationship Management on Behalf of the Client

Quality Services

- › Quality Manuals, Reports & Administration
- › Factory Scheduling & Management
- › In-factory Production Quality Control
- › Auditing, Certification, Compliance and KPI Reporting
- › Risk Assessment & Management
- › Defect Resolution Process Management
- › Independent Resources 'In-factory'

Logistics

- › Ex-factory Scheduling & Status Reporting
- › Freight Forwarder & Manufacturer Communications Management
- › Packing List Auditing
- › Reverse Logistic Process Management
- › Client Communications & Reporting

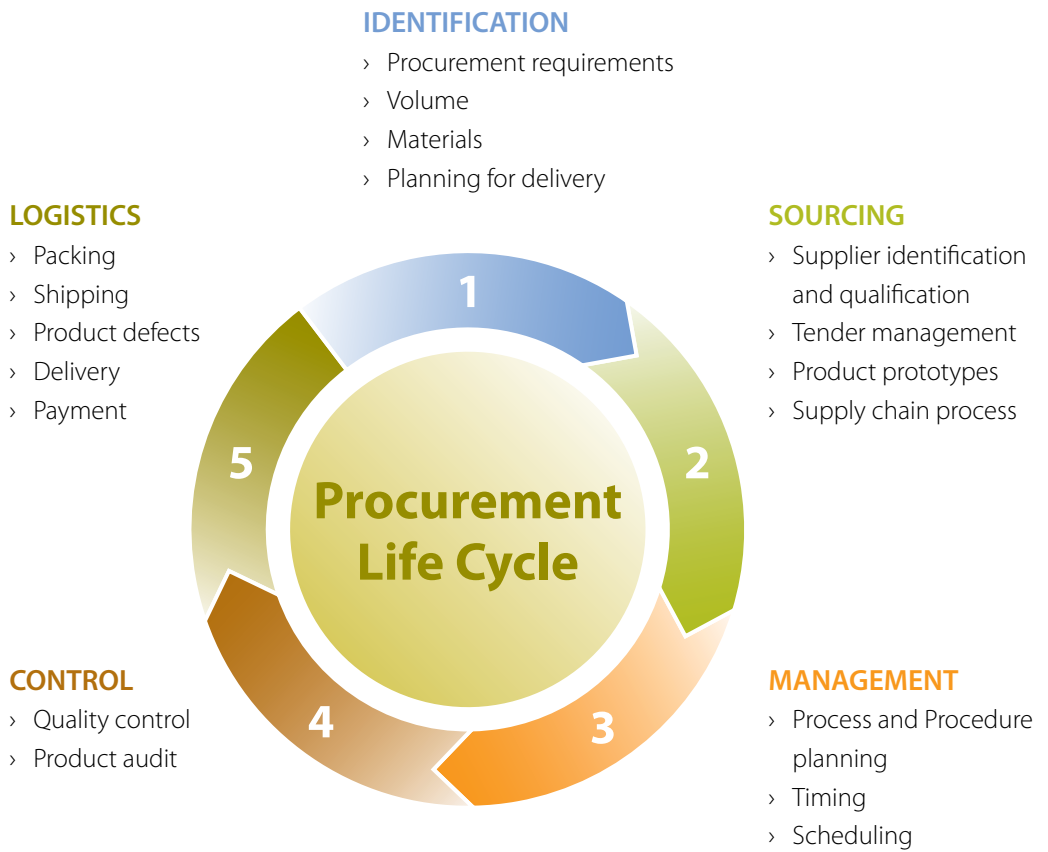
Administration and Client Communications

- › Overall Project Management
- › Contracts, Agreements & Negotiations
- › Order Management & Tracking
- › Single Point of Contact & Dedicated Resources
- › On-line Tools
- › Performance Management & Reporting

Our Approach

We offer a complete and transparent management system from project brief to implementation and delivery. Through our streamlined and dedicated communication process, our clients enjoy the advantage of a flexible and efficient approach to their business.

We manage the sourcing and manufacturing on behalf of our clients and are able to offer them tailor-made strategies and processes to provide procurement solutions that deliver quality products on-time and on-budget.



Our People

Due to our extensive global experience across many sectors and close working relationship with clients, the Global Procurement team can manage and deliver projects of any scale.

Our teams work with clients to ensure that we exceed their expectations using a solutions-focused approach through effective communications, planning and reporting.



Altus Page Kirkland

Canada
United Kingdom
United States
Australia
China
Hong Kong
India
Singapore
Thailand
United Arab Emirates
Vietnam

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